



MESSAGE FROM THE DIRECTOR

As we head into 2022, we are delighted in EPS to have won two awards from our peers at the National Procurement Awards. One of which is 'The Best Procurement Team of the Year 2021'. The success of winning this award a third time is a testament to our team and the culture of EPS and how we value our people.



We also brought home the 'Best Education Procurement Project of the Year' for the EPS and DoE Supply Agreement for the "Supply of PPE to the Education Sector". The success in winning this award points to the professionalism, commitment, and hard work of the EPS team. This was a challenging, complex project involving developing a framework model for all of education in time for the schools third level institutions to reopen under emergency circumstances and it now points the way for all other education procurement agreements. Well done to all the EPS team.

2021 also saw a jump in the growth and diversity of projects taken on by the EPS, which looks like continuing through 2022. EPS completed 201 projects with a value of €393mn and cost savings of €11.3mn. This growth has resulted in an expansion

of the service, to further support the sectors procurement sourcing and planning requirements.

As we head into a busy period of planning activity with the OGP and the other CPBs, our aim is to work with our colleagues in the OGP sourcing teams to develop the existing and new suite of frameworks, providing fit for purpose and well supported solutions for education users with a high level of utilisation.

The cornerstone of our supply chain model is the MAPP process and I want to thank all our education stakeholders for their continued support of the process and hard work, making an annual return with details of your planned procurement activity.

This year we will continue to develop the process with the roll out of our data analytics and reporting function, defining our requirements in greater detail, engaging with stakeholders, OGP and other CPB sourcing teams. Developing future frameworks and other procurement solutions that meet our needs, provide us with procurement compliance, take account of new challenges and changing strategies for supply.

New challenges require new strategies and the development and continued involvement by education stakeholders in sourcing teams and the reinvigoration of category councils is vital. EPS will also be engaging with and providing detailed reporting of education sector requirements to our category council and sourcing team membership to assist them with their valued and important work in the supply chain that is critical to the successful operation of the national procurement model.

Head of Corporate Services Denise O'Malley provides a look ahead to the 2022 MAPP programme of work in this edition of the Newsletter.

Further in the Newsletter Colette Gallagher, EPS Laboratory Category Manager, gives us an overview of the Multi-Supplier Framework for the provision of Laboratory/Research Chemicals and Reagents and provides a link to a video guide on how to use the framework, this is just one of many ideas, which EPS is looking at expanding in 2022.

We look forward to continuing our work with the support and collaboration of all our stakeholders across the Education Sector.

PHILIP GURNETT, EPS Director



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MAPP Programme 2022



Denise O'Malley,
Corporate Services
Manager

The sector MAPP data has been cleansed and aggregated for the 2021 HEI and ETB submissions, giving a total 3 year forecast in the region of €1.8bn across the central categories of spend in the sector.

The breakdown of spend mapped to OGP Categories shows FM and ICT as being the highest forecasted spend areas, in line with previous years' forecasts.

This spend will now be analysed to examine the usage and performance of the central frameworks and we will be engaging with our sector partners over the coming months on the various metrics and indicators in the MAPP reports. This year we have made significant changes to how the data is presented and we hope it will be more informative and interactive for our engagement with both sourcing practitioners and sector clients. The MAPP programme has reached a significant milestone in its fourth year of data analytics and it is critical that we continue to drive the programme forward to ensure the education sector is fully represented in the design and drawdown mechanisms of future central arrangements.

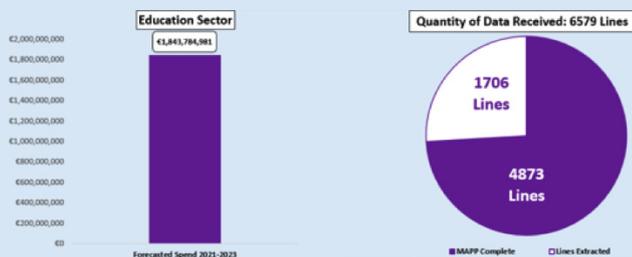
I am delighted to introduce our Procurement Requirements Planner, Rose Dooner, who will be extending the programme of engagement through a focused analysis of the individual datasets with our sector partners and representation of the requirements with the Central Purchasing Bodies, Category Councils and key procurement groups. The MAPP reports and programme of engagement with the EPS Procurement Requirements Planner function will be communicated and rolled out in the next quarter.

Education Sector

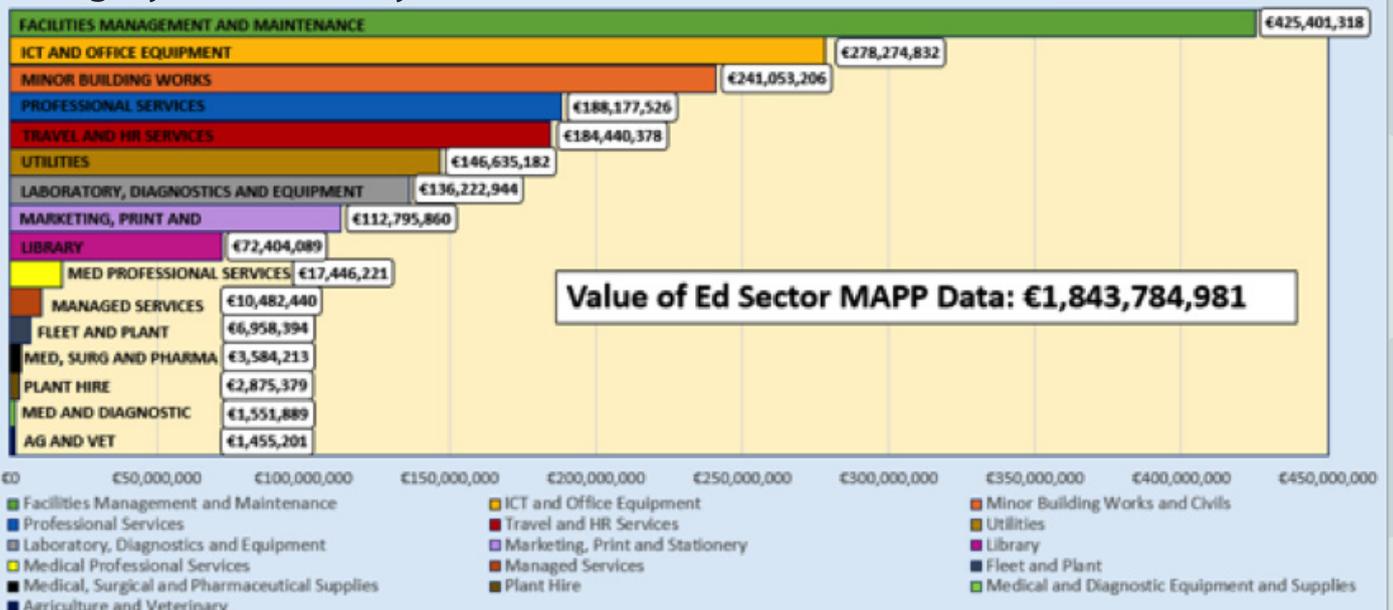
MAPP Date 2021 to 2023 - Summary

Value of Ed Sector MAPP Data:

€1,843,784,981



Category Breakdown by Value - Education Sector



Chemicals and Reagents Framework



Colette Gallagher,
EPS Lab Category
Manager

The Multi-Supplier Framework for the provision of Laboratory/ Research Chemicals and Reagents provides an accessible route to pre-selected suppliers and prices that are best placed to deliver Laboratory/ Research Chemicals and Reagents to our Public Sector customers.

There are twenty-nine suppliers appointed to this framework. Suppliers were evaluated by the Technical Evaluation Group under the criteria:

- Account Management
- Delivery & Response Times
- Stock Management
- e-Commerce
- Waste, Environment & Sustainability
- Ultimate Cost

There are four drawdown options available for this framework:

- Cascade
- Direct Drawdown
- Quotation
- Mini Competition

This framework commenced in July 2021 and is divided into two product categories and sixteen Lots including:

- Acids
- Analytical Standards & Reference Materials
- Antibiotics
- Antibodies
- Bulk / GPR Chemicals
- Cell Signalling & Speciality Bio-Chemicals
- Chemical Synthesis & Material Science
- Culture, Media & Stains (Microbiology & Cell)
- Custom DNA & RNA Oligonucleotides
- DNA/RNA Sequencing & Kits
- Molecular Biology & Standard Oligonucleotides
- Proteins, Proteomics & Enzymes
- Solvents

As part of the EPS programme for the development and integration of Green and Sustainable criteria into our public procurement solutions, suppliers were evaluated under the criteria of 'Waste, Environment and Sustainability'. The evaluation team assessed each supplier in terms of:

- By-Product/Expired Product, Packaging and Waste Removal

- Environmental and Sustainability Policy
- Green Manufacturing Initiatives/ Product Ranges
- Corporate Social Responsibility

Public Sector bodies can activate membership of the framework by contacting the EPS for the Framework Starter Pack which contains the Framework User Guide and Framework Documents.

The EPS have developed a Video Guide to the Framework for Chemicals and Reagents. This video introduces the framework and explains how clients can activate membership and the process for drawdown. This 10 minute video can be accessed on the EPS website.

If you have any questions about the LGC1599F Multi Supplier Framework for Provision of Laboratory/ Research Chemicals and Reagents or would like to know more, please do not hesitate to contact us at info@educationprocurementsservice.ie

A SELECTION OF GREEN FRAMEWORKS AVAILABLE ON THE OGP BUYERZONE

Personal Protective Equipment	Network Solutions and Associated Services
Catering Consumables and Meal Containers	Mobile Voice and Data
Building Materials	Windows Hybrid Devices
Portable Fire Equipment	iOS and MacOS Devices (Education)
Lift Maintenance	Firewalls
Confidential Shredding	X64 Compute (Servers) and Storage Devices (Backup Devices)
Sanitary Hygiene Services	Unmetered Electricity
Waste Management	Family Estate Passenger Cars with optional Garda-specification
Laundry (Public Sector)	Panel Vans, Garda Specification Vans, and Minibuses
Laundry (Health Sector)	Motorcycles
Electrical Goods (White Goods and Small Appliances)	Emergency Ambulance Vehicles
Light Catering Equipment	Tools and Hardware
Supply and Servicing of Water Coolers	Fleet Maintenance
Catering and Hospitality Services	Vehicle Tyres & Related Services
Commercial Cleaning and Window Cleaning Services	Customised Envelopes
Cleaning Supplies	ICT Consumables
Courier Services	Multi-Purpose Office Paper for Printing and Photocopying
Taxis Services for the Greater Dublin Area	Print & Design
Travel Management Services	Managed Print Services (MPS)

All accessible once logged in to the OGP BUYER ZONE
www.buyerzone.gov.ie

All the Team at EPS wish you and yours a very Happy Easter

Cooperative Education (Co-op) work placement in EPS

EPS is a supporter of the UL co-opplacement scheme. At EPS we believe that work-based learning helps students to be resilient, self-confident resulting in the experience improving their employability. We have 2 co-op placements this year, the organisation has benefited in a variety of ways, gaining fresh ideas from the students, having their support on temporary and short-term projects. The co-op work placement provides essential training and development for potential employees.

Read below our 2022 co-ops, Mary Houlihan and Niamh Burke, thoughts on their placement in EPS.

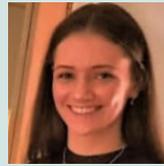


Mary Houlihan,
EPS Co-op
Student

I am currently in second year of a Bachelor of Arts in Economics and Linguistics with TESOL. I have hugely benefited from my placement at EPS. I have developed my teamwork skills through collaborating on work with my colleagues. Working as part of a team has helped me to plan and manage my time wisely whilst also developing my interpersonal skills such communication and initiative. A big part of my co-op experience so far has been the SharePoint Audit file project, this has supported my understanding of what EPS do and how public procurement works. I will be recommending EPS as a co-op placement to my friends.



Stay tuned to the EPS website, Twitter handle and LinkedIn pages for updates on the progression of Category Management strategy and all news related to EPS operational projects!



Niamh Burke,
EPS Co-op
Student

I am studying economics and sociology for my Bachelor of Arts degree in UL, and I am currently completing my coop placement with EPS.

This experience has given me a great appreciation of the public procurement and tendering process and how government expenditure is managed.

Working on the audit project has taught me the importance of teamwork and the need for clear roles and responsibilities for each task within a team.

Interacting with my colleagues in Corporate Services has helped me develop my communication skills and practice administrative tasks such as minute taking & dealing with confidentiality.

UPCOMING FRAMEWORKS

- **Supply and Associated Service of Laboratory & Medical Gases and Accessories (2nd Generation) Q4 2022**
- **Provision of Broadband & Associated Services to Schools for the Department of Education (DoE) Q1 2022**

HAPPY EASTER

TO ALL OUR
STAKEHOLDERS



For your general enquires, specific feedback or suggestions on how we can improve our service to you, please contact us:

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